

Curriculum Vitae

Robin A. Forte'
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Profile

Oil producer/landman/negotiator/manager/speaker/expert witness with experience in oil and gas leasing, acquisitions and divestitures, property evaluation and appraisal, title research, governmental/regulatory procedures, deal structuring, contract negotiation and drafting, surface inspections for drilling and environmental site assessments. Recognized industry expert and lecturer in negotiations, real property/oil and gas law, contracts, business ethics, environmental regulations, industry standards and practices.

History

- Negotiated the acquisition of hundreds of leases on dozens of oil & gas prospects
- Negotiated and drafted dozens of multi-million dollar joint-venture contracts
- Cured titles for drilling on dozens and dozens of wells
- Performed oil & gas property evaluations for hundreds of millions of dollars worth of assets; developed evaluation system adopted by the SEC
- Published writer and lecturer on oil & gas real property law, titles, conveyancing, negotiations, ethics, environmental regulations, well trades, operating agreements
- Developed, organized, administered and taught dozens of educational seminars
- Assembled and managed successful land departments at two large oil companies
- Retained as expert witness in oil and gas matters from time to time for last 25 years
- Managed national landman's association and largest E & P Expo in the world

Certification

- Certified Professional Landman, 1982-2011 (highest level of certification for landmen)
- Taught AAPL's CPL Review from 1994-2000 (sole teacher, three day program)

Speeches/Seminars, Clients, Publications

- Lecturer/Educator for: American Association of Professional Landmen; Rocky Mountain Mineral Law Foundation; Eastern Mineral Law Foundation; Canadian Association of Petroleum Landmen; Southwestern Legal Foundation; National Association of Lease and Title Analysts; Southwest College of Law; National Association of Royalty Owners; Arkansas Bar Association Fort Worth Bar Association; Multiple local land, title, and division order associations
- Past Guest Professor at University of Oklahoma, University of Texas, Texas Christian University, University of Tulsa and University of Maryland
- Past Consultant/Educator for: Exxon/Mobil Corporation; Columbia Natural Resources; Farm Credit Bank of Wichita; DeRow Enterprises, LLC (Land Services)
- Numerous published papers on various oil and gas topics (acquisition management, negotiations, JOA and COPAS, federal leases); *Landman* magazine (regular column 1994 to 2011); Rocky Mountain Mineral Law Foundation *Proceedings* (1986 and 1995); and *Farm & Ranch Magazine* (2014)
- Authored and edited "Oil and Gas Land" book for AAPL's Certified Professional Landman review course

Other Credentials:

- Retained as expert witness on contract interpretation, pooling and unitization, federal units, interpretation of leases, conveyances, operating agreements, industry standards and ethics in oil and gas transactions
- Past Member Alumni Advisory Councils of School of Geology and Geophysics and School of Energy Management, University of Oklahoma
- Member American Association of Petroleum Geologists

Experience

Anadarko Petroleum Corporation, Houston, Denver <i>Title analyst, landman, division land manager</i>	1975-1979
Forte' Oil Properties, Denver, Dallas <i>Owner/operator/prospect generator/oil producer</i>	1979-present
KN Energy, Inc., (now Kinder-Morgan) Denver <i>Land Manager/V.P Land</i>	1986-1994
American Association of Professional Landmen, Fort Worth <i>Director of Education and Research</i>	1994-2000
<i>Executive Vice President/COO of AAPL</i>	2000-2010
<i>Executive Vice President/COO of NAPE Expos</i>	2000-2011
Forte' Productions LLC, Dallas <i>Educational seminars for oil and real estate professionals</i>	2011-present

Education

Bachelor of Science (Geology) - University of Oklahoma Superior Oil Scholar at OU four-year full scholarship Outstanding Geology Graduate	1967
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Military and Police Service

USAF Jet Fighter Pilot (F-4, F-105) Vietnam and Korea; Rank of Captain	1967-1974
Fully certified as Texas Peace Officer/Reserve Police Officer Dallas, Texas	2001-present

Volunteer Service and Honors

President of Hockaday Neighborhood Association/Dallas, Texas	2010-2012
Founder of 501(c)3 for severely wounded American soldiers (\$7 mil. raised)	2007-present
Dallas County Election Judge and/or Poll Watcher	2004-2015
Best Manager/Boss Award from Desk and Derrick Club of Fort Worth	2002
Programs/Golf Chair, Denver Assoc. of Petro. Landmen	1980-1986